



# CUSTOM PACKAGED BACKUP POWER SOLUTIONS

Harsh Environments • Indoor/Outdoor Applications • Customized to Application

## Are you facing a challenging or unique backup power project?

We can help you create a solution that expands the overall scope of your project, balances your budget and keeps you on schedule with **four variations of our services:**

- 1** Kitting of standard parts to create a bundled solution
- 2** Assembly of standard parts to create a pre-configured, fully tested solution
- 3** Modification of standard parts to create a unique, pre-configured solution
- 4** Complete solution designed around your project scope and constraints



## Custom Packaged Power Solutions

We'll design your solution to exactly meet your individual business need. We study power sizing, runtime requirements, environmental factors, and space, then design the proper solution to provide an optimized and highly efficient package in a variety of NEMA ratings and materials.

### Why Customize?

- Expanded project scope.
- Improved project schedules
- Reduced project costs
- Increased efficiency
- Risk mitigation
- Improved project quality
- Cost reduction
- Single and complete shipment
- Start-up error reduction
- Reduced downtime

Your business needs require a flexible and resilient infrastructure to respond to fast changing business demands, and we deliver complex, end-user defined backup power solutions. We can assist with complex upgrades, technology refreshes, and expansions and consolidations, helping speed fulfillment of your key business initiatives while optimizing operations during the implementation process.

Let us be your solution fulfillment channel and strategic partner with our highly customized and project driven service offerings:

- System integration
- IT rack building and staging
- Converged infrastructure projects
- Web card install and programming
- Custom packaged power solutions
- Professional project management

## Some examples of types of projects...



### Wide Temperature Range Outdoor Applications

- Where critical power is needed in a harsh environment
- Remote SCADA systems, pipelines, transportation control systems



### Mobile Standby Power

- Where critical power needs to be mobile
- Inspection and measurement applications, point of sale systems, process control maintenance and testing



### Plug & Play Retrofits

- Where backup power is being refreshed
- Emergency communications; obsolete UPS replacement



### Standalone Network Closet / Data Room Applications

- Where an all-in-one power and cooling solution is needed
- Non-traditional data room locations where cooling is expensive to retrofit
- Temporary data rooms where future transport to another location is planned

**What else? You tell us and we'll create a complete solution to your backup power challenge!**



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